



# STARTING VS. BUYING AN EXISTING BANK

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The Leader In Business Sales Mergers & Acquisitions  
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*At MergersCorp M&A International we help our clients confidentially buy and sell privately held businesses, aligning the interests of all parties for mutual success and satisfaction.*

*It is our goal to make the process of either buying a new business or selling your current business as smooth and efficient as possible. We know how important confidentiality is to our sellers and we treat it with the utmost importance.*



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# **STARTING VS. BUYING AN EXISTING BANK**



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# Starting Vs. Buying An Existing Bank

How can I start a bank? Is buying an existing bank preferable? These two questions should be running through your mind when looking for new investment. Purchasing a bank comes with significant benefits since the banks infrastructure and brand will be there.

However, starting a bank, on the other hand, is challenging since you must have many requirements, such as a board of directors, legal requirements, among others.

## 1. Opportunities/ benefits of starting a bank

Starting a bank has its benefits when you want to be financially stable. It would help if you had a strategic plan when you want to create a bank. As a bank owner, it will be easy for you to implement financial strategy, which helps you leverage permanent life insurance and put you in control of your money.

Say goodbye to application fees and wait in lines to determine whether you qualify for a specific interest rate. It will be just you and your money, and you can decide what to do with it.





You can now put your money in control and choose where to transfer it. Starting a bank allows you to have multiple cases for your money. You will need flexibility policy, allowing you to do whatever you want with your money.

## 2. Challenges of starting a bank

Starting a bank requires high capital to invest in the bank. Getting this amount can take years of saving. You also need a team of experts whom you must pay and equipment required for the bank to run smoothly.

Building a brand also requires a lot of money; for instance, you must create awareness of your bank. Organizing such campaigns will cost you a lot of money. Before clients start trusting you, it takes much of your time and effort.

## 3. How to buy a bank

At times, privately-owned banks are sold when the owner wants to move to other investments or has no money to continue running the business. Organisations like Mergerscorp.com act as the middlemen purchasing and selling banks.



When you visit such a company, you will have a team of experts to guide you and help you close the deal. You can negotiate the terms and chose a bank that meets your needs. You will need a board of directors to help you complete the requirement.

They advertise bank for sale online or through other media, and if you are a potential buyer, contact them to make a deal. If you want to buy a bank, such websites will make it easy for you--- they only deal with registered banks.

#### **4. Is buying an existing ad bank preferable?**

Buying an existing bank is preferable since it saves you a lot of time and money, establishing a brand name. However, note that it's essential for you to make smart decisions for your hard-earned wealth. As a bank owner, you will have the ability to use and reuse your money. You can quickly and easily build your wealth, such as giving out loans, and people have to pay with interest. Please make use of the multiplier effect when investing your money and reusing it over and over.

Contact [mergerscorp.com](http://mergerscorp.com) when you want to start or buy a bank. MergersCorp M&A is an international helps you make your dreams to own a bank a reality. We have a team of experts devoted to making sure you make a successful deal, and you are satisfied.



# Our M&A Process

TARGET APPRAISAL	APPROACH	DUE DILIGENCE	NEGOTIATION & CLOSE	POST MERGER INTEGRATION (PMI)
Key Areas				
<ul style="list-style-type: none"> <li>Target &amp; market analysis;</li> <li>Initial assessment of synergies &amp; value drivers;</li> <li>Indicative valuation;</li> <li>Go or No-Go decision;</li> <li>Preparation of transaction documents (NDA – Non-disclosure Agreement/LOI- Letter of Intent);</li> <li>Select Transaction team;</li> <li>Appoint advisors;</li> <li>Consider funding ability.</li> </ul>	<ul style="list-style-type: none"> <li>Initial approach letter;</li> <li>Signing of NDA;</li> <li>Prepare &amp; share initial information requests;</li> <li>Formulation of LOI (Letter of Intent) &amp; possible negotiations;</li> <li>Initial meeting and Q&amp;A;</li> <li>Circulate information on the Target to the Transaction team.</li> </ul>	<ul style="list-style-type: none"> <li>Set scope of due diligence;</li> <li>Set up VDR (virtual data room);</li> <li>Coordinating of due diligence, further meetings and Q&amp;A sessions;</li> <li>Consider points relevant to the Post-Merger (PMI) phase;</li> </ul>	<ul style="list-style-type: none"> <li>Revisit indicative valuation &amp; prepare detailed valuation based on due diligence findings;</li> <li>SPA negotiations with the seller;</li> <li>Development of final structure (share/asset deal) and final valuation;</li> <li>Approvals;</li> <li>Signing of SPA &amp; Close.</li> </ul>	<ul style="list-style-type: none"> <li>Consider the extent of integration;</li> <li>Development of 100 Day PMI Plan;</li> <li>Consider short &amp; long term objectives;</li> <li>Estimate requirements to capture synergies;</li> <li>Determine resource needs &amp; optimal allocation.</li> </ul>
Parties Involved				
<ul style="list-style-type: none"> <li>CFO;</li> <li>Head of M&amp;A;</li> <li>Accountants;</li> <li>Corporate finance advisors;</li> <li>Consultants.</li> </ul>	<ul style="list-style-type: none"> <li>Senior management;</li> <li>CEO, CFO, CTO;</li> <li>Strategy director;</li> <li>Head of M&amp;A;</li> <li>Head of Business Development;</li> <li>Consultants.</li> </ul>		<ul style="list-style-type: none"> <li>Company general counsel;</li> <li>Lawyers;</li> <li>Senior management.</li> </ul>	<ul style="list-style-type: none"> <li>Company general counsel;</li> <li>Lawyers;</li> <li>Senior management/HR.</li> </ul>



The background of the advertisement features a close-up of the American flag on the left, showing the stars and stripes, and a stack of US dollar bills on the right, including a prominent \$100 bill. The entire image has a dark, semi-transparent overlay.

# LOOKING TO BUY A BANK?

CONTACT US NOW  
FOR MORE INFORMATION

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